

NORTH COAST[®] — BREWING CO. —

I N D E P E N D E N T S I N C E 1 9 8 8

Greater East Bay Area Sales Manager
North Coast Brewing Co., Inc.
Reports to: National Sales Director
Starting wage: \$65,000-\$70,000 DOE

Exciting career opportunity with room for growth at award-winning North Coast Brewing Company.

About North Coast Brewing Company

North Coast Brewing Company is a world-class Craft Brewery with over 30 years of tenure in the industry. One of the breweries at the forefront of the Micro Brewing renaissance, North Coast is famous for its Old Rasputin Russian Imperial Stout, Scrimshaw Pilsner Beer, and world-class Belgian Ales, including PranQster and Brother Thelonious. A certified B Corporation, our company mission statement is “Making the world a better place, one pint at a time.” For more information, please explore our website, www.northcoastbrewing.com.

SUMMARY OF POSITION:

This Sales Manager is the key contact between North Coast Brewing Company, our distributors, and our customers. This position is responsible for building customer relationships, growing the North Coast Brand within the designated sales territory, and displaying a positive brand image in the market. This Sales Manager will work directly with wholesale partners for market-specific objectives including business development, increasing distribution within accounts, growing brand awareness/share of mind, and gaining new customers. This position reports directly to the Northern US Sales Director.

As a North Coast Brewing Company employee, you will participate in a high-performance culture that embraces our B Corp mission and emphasizes empowerment, quality, productivity and standards, and goal attainment.

QUALIFICATIONS:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. qualifications listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this job.

- High School or GED required;
- 2 or more years of Industry experience;
- Proficient computer application skills including social media;
- Ability to generate and deliver sales presentations;
- Valid driver’s license, reliable transportation, and clean driving record;
- Selected candidate will be required to pass post-offer, background, and driver’s license check;
- Must be 21 years of age or over;

Full job description and application available via email work@northcoastbrewing.com

Making the World a Better Place, One Pint at a Time

(707) 964-2739 FAX: (707) 964-8768 455 NORTH MAIN FORT BRAGG, CA 95437
www.northcoastbrewing.com info@northcoastbrewing.com

